

Monday, July 11, 2022

RE: Discontinuation of All Treatment Products

Dear Guardian Protection Products East Texas/Oklahoma,

As previously communicated to you in March and April, there is a national push to restrict the use of fluorine in cleaning products. California's law went into effect April 1st, 2022 and prohibits the sale of any formula containing fluorine to the public beyond September 27, 2022.

This statute affects the following SKU's;

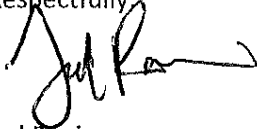
GDRMBC5124B	CALIFORNIA SAFE FABRIC PROTECTOR
GDRMBC5124BC	GUARDIAN WATER-BASED FABRIC PROTECTOR 8 OZ 12 PER CASE
GDRMBC5125B	16 OZ WATER-BASED FABRIC PROTECTOR W/ TRIGGER SPRAY
GDRMBC5125BC	GUARDIAN WATER-BASED FABRIC PROTECTOR W/ TRIGGER 16 OZ 6/CAS.
FA-G9005	G9 FABRIC PROTECTOR 5G 75/25 VOC 981210
GDRMBC5128	GUARDIAN C6 WATER-BASED FABRIC PROTECTOR 5 GALLON
GDRMBC5244A	GUARDIAN LEATHER PROTECTOR 8 OZ
GDRMBC5244C	GUARDIAN LEATHER PROTECTOR 8 OZ 12 PER CASE
LE-LK005	GUARDIAN LEATHER PROTECTOR 5 GALLON

To comply with this new regulation, Guardian will cease manufacture and sale of these products for California, as of **August 5, 2022**. In addition, Guardian will require each distributor to acknowledge their compliance with this directive and provide notice to each one of their customers. You are required to send us a response to this email/letter acknowledging your understanding and documentation of notices to your customers.

We realize that this is an imposition and restriction on product sales, but Guardian must comply with this regulation, and we must ensure that you are complying with it as well. You should plan inventories with your customers; you will be responsible for all costs associated with unsold product.

The alternative formula that has been presented to us by our chemists, exhibits significantly reduced stain repellant properties. Taking this into account and the fact that there is pending legislation in Washington State, Vermont, Maine, and several other states to incorporate these restrictions, we will not be producing alternative products in the future across the business in any territory. We will permit purchase of these products through **September 30, 2022**, for sale in any other state in the United States other than California, Washington, Vermont, and Maine, but after that date we will no longer be offering above referenced SKU's for sale in any state. We are disappointed, but due to the small volumes produced for these products, we do not foresee this being too much of an imposition or disruption to your current business. We appreciate your cooperation in assisting us with these new statutes. Should there be any changes, we will communicate them to you. In the meantime, please contact us at (828) 612-4458 if there are any questions.

Respectfully,



Jed Rovin

Vice President / General Manager



GUARDIAN
PROTECTION PRODUCTS, INC.